

ROBB OSBORNE | SENIOR VICE PRESIDENT

Professional Background

Robb Osborne began his career as an Investment Counselor and Sales Manager in the Silicon Valley where he controlled asset portfolios for Fortune 500 companies world-wide. As a South Placer County native, he returned home and began working as a commercial real estate agent at TRI Commercial Real Estate. In 2005, during his first full year in the business, Osborne earned the great honor of Sacramento Association of Commercial Real Estate "Rookie of the Year" and TRI Commercial "Top Producer" award. Osborne has remained part of the "Top Ten" of his firm since then. In 2010, Osborne accepted a position at Voit Real Estate Services as lead office agent where he grew his team to include two additional agents: Cole Sweatt, Vice President and Brandon Sessions, Vice President. The team successfully became one of the highest earning commercial real estate teams in the region. In 2015, the Osborne Group moved operations back to TRI Commercial Real Estate as part of a collaborative effort to launch new branding initiatives. Osborne's lengthy credentials and enthusiasm for regional success compliments the skillset of the other professionals on his team. In the past 12 years, the team has contributed to over 260 individual building sales valued at more than \$395 million and leased over three million square feet of office space. In 2015 alone, the Osborne Group sold 24 properties and completed 57 leasing transactions valued at more than \$45 million worth of commercial real estate.

Noteworthy Transactions

Notable Listing Assignments	Sq. Ft.	Notable Client Assignments	Sq. Ft.
South Placer Business Park	210,000	990 Reserve Drive, LLC	90,000
Rocklin Professional Building	95,000	CA Ripped Fitness	62,000
Lincoln Gateway	75,000	Green Acres Nursery	55,000
Natomas Professional Center	80,000	Blake & Baird, LLC	14,000
Placer Corporate Center	65,000	The Rice Group	12,000
990 Reserve Drive	54,000	Rocklin Ranch Veterinary	12,000
568 Sunrise Avenue	48,000		
Cameron Park Office Plaza	30,000		

Partial Client List

Tenant Assignments

Asset Preservation
 Augustine Ideas
 Blast Media
 Community Psychiatry
 Green Acres Nursery
 Keller Williams
 LTC Consulting
 Scott & Baldwin CPAs
 Umpqua Bank
 The Rice Group

Partial Landlord List

Landlord Assignments

990 Reserve Drive, LLC
 CIII
 CIRE Partners, LLC
 Fit Development
 Genworth
 Granite Bay Investment Group, LLC
 Mark III Developers
 Oates Investments/Cable & Kilpatrick
 STG Group
 Trigild
 Tri Counties Bank
 VANIR Development Company, Inc.
 Wells Fargo N.A.



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Professional Experience

TRI Commercial Real Estate Services

Senior Vice President | Jan. '15 to Present

Voit Real Estate Services

Senior Vice President | Oct. '10 to Jan. '15

TRI Commercial Real Estate Services

Senior Vice President | Sept. '03 to Oct. '10

Fisher Investments

Investment Counselor | June '02 to Feb. '03
 Assoc. Sales Manager | Aug. '00 to May '02
 Sales Associate | Jan. '00 to July '00

Professional Achievements

2011-2016:
 Finalist ACRE "Broker of the Year" Award
 2011-2014:
 Finalist "Top 40 under 40" Sac Biz Journal
 2011-2014:
"Top Producer" at Voit Real Estate Services
 2005-2010, 2015:
"Top Producer" at TRI Commercial
 2005:
"Rookie of the Year" at TRI Commercial
 2005:
"Rookie of the Year" Award, ACRE

Education

San Diego State University
 Bachelor of Science:
 Business Administration
 Major: Finance

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