



ROBB OSBORNE | Principal

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OSBORNEGROUPCRE.COM

ABOUT ME

Robb Osborne began his career as an Investment Counselor and Sales Manager in the Silicon Valley where he controlled asset portfolios for Fortune 500 companies world-wide. As a South Placer County native, he returned home and began working as a commercial real estate agent at TRI Commercial Real Estate. In 2005, during his first full year in the business, Osborne earned the great honor of Sacramento Association of Commercial Real Estate "Rookie of the Year" and TRI Commercial "Top Producer" award. In 2010, Osborne accepted a position at Voit Real Estate Services as lead office agent where he grew his team to include two additional agents: Cole Sweatt, Vice President and Brandon Sessions, Vice President. The team successfully became one of the highest earning commercial real estate teams in the region. In 2015, the Osborne Group moved operations back to TRI Commercial Real Estate as part of a collaborative effort to launch new branding initiatives. Osborne's lengthy credentials and enthusiasm for regional success compliments the skillset of the other professionals on his team. In 2017, the Osborne Group sold 25 properties and completed 80 leasing transactions valued at more than \$48 million worth of commercial real estate. Robb is proud to be a member of the Sacramento Association of Commercial Real Estate and a "Top Five Broker of the Year" nominee from 2011 - 2017.

| Notable Listing | | Notable Client | |
|-------------------------------|---------|--------------------------|---------|
| Assignments | Sq. Ft. | Assignments | Sq. Ft. |
| South Placer Business Park | 210,000 | 990 Reserve Drive, LLC | 90,000 |
| Rocklin Professional Building | 95,000 | CA Ripped Fitness | 62,000 |
| Lincoln Gateway | 75,000 | Green Acres Nursery | 55,000 |
| Natomas Professional Center | 80,000 | Blake & Baird, LLC | 14,000 |
| Placer Corporate Center | 65,000 | The Rice Group | 12,000 |
| 990 Reserve Drive | 54,000 | Rocklin Ranch Veterinary | 12,000 |
| 568 Sunrise Avenue | 48,000 | | |
| Cameron Park Office Plaza | 30,000 | | |

| Carrieron Park Office Plaza | 30,000 | |
|-----------------------------|--------------------------------------|--|
| Partial Client List | Partial Landlord List | |
| Asset Preservation | 990 Reserve Drive, LLC | |
| Augustine Ideas | CIII | |
| Blast Media | CIRE Partners, LLC | |
| Community Psychiatry | Fit Development | |
| Green Acres Nursery | Genworth | |
| Keller Williams | Granite Bay Investment Group, LLC | |
| LTC Consulting | Mark III Developers | |
| Scott & Baldwin CPAs | Oates Investments/Cable & Kilpatrick | |
| Umpqua Bank | STG Group | |
| The Rice Group | Trigild | |
| | Tri Counties Bank | |
| | VANIR Development Company, Inc. | |
| | | |

Wells Fargo N.A.



EXPERIENCE

Principal | Aug. '18
Senior Vice President | Jan. '15 to Aug. '18
Voit Real Estate Services
Senior Vice President | Oct. '10 to Jan. '15
TRI Commercial Real Estate Services

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Senior Vice President | Sept. '03 to Oct. '10
Fisher Investments

Investment Counselor | June '02 to Feb. '03 Assoc. Sales Manager | Aug. '00 to May '02 Sales Associate | Jan. '00 to July '00

ACHIEVEMENTS

2017: #1 in Company; TRI Commercial Real Estate

2011-2017:

Top Five "Broker of the Year"; ACRE

2005-2010; 2015-2017:

"Top Producer"; TRI Commercial

2011-2014:

Finalist "Top 40 under 40"; Sac Biz Journal

2011-2014:

"Top Producer" at Voit Real Estate Services

"Rookie of the Year"; TRI Commercial

2005:

"Rookie of the Year"; ACRE

EDUCATION

San Diego State University
Bachelor of Science: Business Administration
Major: Finance