

ROBB OSBORNE | Principal

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OSBORNEGROUPCR.COM

ABOUT ME

Robb Osborne began his career as an Investment Counselor and Sales Manager in the Silicon Valley where he controlled asset portfolios for Fortune 500 companies world-wide. As a South Placer County native, he returned home and began working as a commercial real estate agent at TRI Commercial Real Estate. In 2005, during his first full year in the business, Osborne earned the great honor of Sacramento Association of Commercial Real Estate "Rookie of the Year" and TRI Commercial "Top Producer" award. In 2010, Osborne accepted a position at Voit Real Estate Services as lead office agent where he grew his team to include two additional agents: Cole Sweatt, Vice President and Brandon Sessions, Vice President. The team successfully became one of the highest earning commercial real estate teams in the region. In 2015, the Osborne Group moved operations back to TRI Commercial Real Estate as part of a collaborative effort to launch new branding initiatives. Osborne's lengthy credentials and enthusiasm for regional success compliments the skillset of the other professionals on his team. In 2017, the Osborne Group sold 25 properties and completed 80 leasing transactions valued at more than \$48 million worth of commercial real estate. Robb is proud to be a member of the Sacramento Association of Commercial Real Estate and a "Top Five Broker of the Year" nominee from 2011 - 2017.

Notable Listing Assignments	Sq. Ft.	Notable Client Assignments	Sq. Ft.
South Placer Business Park	210,000	990 Reserve Drive, LLC	90,000
Rocklin Professional Building	95,000	CA Ripped Fitness	62,000
Lincoln Gateway	75,000	Green Acres Nursery	55,000
Natomas Professional Center	80,000	Blake & Baird, LLC	14,000
Placer Corporate Center	65,000	The Rice Group	12,000
990 Reserve Drive	54,000	Rocklin Ranch Veterinary	12,000
568 Sunrise Avenue	48,000		
Cameron Park Office Plaza	30,000		

Partial Client List	Partial Landlord List
Asset Preservation	990 Reserve Drive, LLC
Augustine Ideas	CIII
Blast Media	CIRE Partners, LLC
Community Psychiatry	Fit Development
Green Acres Nursery	Genworth
Keller Williams	Granite Bay Investment Group, LLC
LTC Consulting	Mark III Developers
Scott & Baldwin CPAs	Oates Investments/Cable & Kilpatrick
Umpqua Bank	STG Group
The Rice Group	Trigild
	Tri Counties Bank
	VANIR Development Company, Inc.
	Wells Fargo N.A.



EXPERIENCE

TRI Commercial Real Estate Services
Principal | Aug. '18
Senior Vice President | Jan. '15 to Aug. '18
Voit Real Estate Services
Senior Vice President | Oct. '10 to Jan. '15
TRI Commercial Real Estate Services
Senior Vice President | Sept. '03 to Oct. '10
Fisher Investments
Investment Counselor | June '02 to Feb. '03
Assoc. Sales Manager | Aug. '00 to May '02
Sales Associate | Jan. '00 to July '00

ACHIEVEMENTS

2017:
#1 in Company; TRI Commercial Real Estate
2011-2017:
Top Five "Broker of the Year"; ACRE
2005-2010; 2015-2017:
"Top Producer"; TRI Commercial
2011-2014:
Finalist "Top 40 under 40"; Sac Biz Journal
2011-2014:
"Top Producer" at Voit Real Estate Services
2005:
"Rookie of the Year"; TRI Commercial
2005:
"Rookie of the Year"; ACRE

EDUCATION

San Diego State University
Bachelor of Science: Business Administration
Major: Finance