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# Robb Osborne Partner



### **Career Summary**

Robb Osborne began his career as an Investment Counselor and Sales Manager in the Silicon Valley where he controlled asset portfolios for Fortune 500 companies world-wide. As a South Placer County native, he returned home and began working as a commercial real estate agent at TRI Commercial Real Estate. In 2005, during his first full year in the business, Osborne earned the great honor of Sacramento Association of Commercial Real Estate "Rookie of the Year" and TRI Commercial "Top Producer" award.

In 2010, Osborne accepted a position at Voit Real Estate Services as lead office agent where he grew his group to include two additional agents: Cole Sweatt, Vice President and Brandon Sessions, Vice President. The group successfully became one of the highest earning commercial real estate groups in the region. In 2015, the Osborne Group moved operations back to TRI Commercial Real Estate as part of a collaborative effort to launch new branding initiatives.

To continue with their growth, the Osborne Group made the move over to Gallelli Real Estate in 2021, expanding on their services and success. Osborne's lengthy credentials and enthusiasm for regional success compliments the skillset of the other professionals on his group. In 2020 the Osborne Group had 23 sale transactions and 41 lease transactions, valued at over \$42 million of transactions / 290,000 SF of real estate. Robb is proud to be a member of the Sacramento Association of Commercial Real Estate and a "Top Five Broker of the Year" nominee from 2011 – 2019.

### ACHIEVEMENTS

Finalist ACRE Broker of the Year	2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019
Finalist "Top 40 under 40" Sac Business Journal	2011, 2012, 2013, 2014
Voit Real Estate Services Top Producer	2011, 2012, 2013, 2014
TRI Commercial Top Producer	2005, 2006, 2007, 2008, 2009, 2010, 2015, 2016, 2017, 2018, 2019, 2020
TRI Commercial #1 In Company	2018, 2019, 2020
TRI Commercial Rookie of the Year	2005
ACRE Rookie of the Year	2005

### Information

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### **Education**

San Diego State University Business Administration Bachelor of Science





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## **Partial Client Lists**

### Landlord Representation

990 Reserve Drive, LLC CIII **CIRE** Partners, LLC Fit Development Genworth Granite Bay Investment Group, LLC Mark III Developers Oates Investments/Cable & Kilpatrick STG Group Trigild Tri Counties Bank VANIR Development Company, Inc. Wells Fargo N.A.

#### **Notable Listing Assignments**

#### South Placer Business Park ±210,000 SF Rocklin Professional Building ±95,000 SF Lincoln Gateway ±75,000 SF ±80,000 SF Natomas Professional Center Placer Corporate Center ±65,000 SF 990 Reserve Drive ±54,000 SF 568 Sunrise Avenue ±48,000 SF ±30,000 SF Cameron Park Office Plaza

#### **Notable Client Assignments**

990 Reserve Drive, LLC	$\pm 90,000 \; \text{SF}$
CA Ripped Fitness	±62,000 SF
Green Acres Nursery	$\pm 55,000 \text{ SF}$
Blake & Baird, LLC	$\pm 14,000 \; \text{SF}$
The Rice Group	$\pm 12,000 \text{ SF}$
Rocklin Ranch Veterinary	±12,000 SF

#### **Tenant Representation**

Asset Preservation Augustine Ideas Blast Media **Community Psychiatry** Green Acres Nursery Keller Williams LTC Consulting Scott & Baldwin CPAs Umpqua Bank The Rice Group

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