



www.GallellIRE.com

Robb Osborne

Partner



Career Summary

Robb Osborne began his career as an Investment Counselor and Sales Manager in the Silicon Valley where he controlled asset portfolios for Fortune 500 companies world-wide. As a South Placer County native, he returned home and began working as a commercial real estate agent at TRI Commercial Real Estate. In 2005, during his first full year in the business, Osborne earned the great honor of Sacramento Association of Commercial Real Estate “Rookie of the Year” and TRI Commercial “Top Producer” award.

In 2010, Osborne accepted a position at Voit Real Estate Services as lead office agent where he grew his group to include two additional agents: Cole Sweatt, Vice President and Brandon Sessions, Vice President. The group successfully became one of the highest earning commercial real estate groups in the region. In 2015, the Osborne Group moved operations back to TRI Commercial Real Estate as part of a collaborative effort to launch new branding initiatives.

To continue with their growth, the Osborne Group made the move over to Gallelli Real Estate in 2021, expanding on their services and success. Osborne’s lengthy credentials and enthusiasm for regional success compliments the skillset of the other professionals on his group. In 2020 the Osborne Group had 23 sale transactions and 41 lease transactions, valued at over \$42 million of transactions / 290,000 SF of real estate. Robb is proud to be a member of the Sacramento Association of Commercial Real Estate and a “Top Five Broker of the Year” nominee from 2011 – 2019.

ACHIEVEMENTS

Finalist ACRE Broker of the Year	2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021
Finalist “Top 40 under 40” Sac Business Journal	2011, 2012, 2013, 2014
Gallelli Top Producer	2021
Voit Real Estate Services Top Producer	2011, 2012, 2013, 2014
TRI Commercial Top Producer	2005, 2006, 2007, 2008, 2009, 2010, 2015, 2016, 2017, 2018, 2019, 2020
TRI Commercial #1 In Company	2018, 2019, 2020
TRI Commercial Rookie of the Year	2005
ACRE Rookie of the Year	2005

Information

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Education

San Diego State University
Business Administration
Bachelor of Science





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Partial Client Lists

Landlord Representation

990 Reserve Drive, LLC
CIII
CIRE Partners, LLC
Fit Development
Genworth
Granite Bay Investment Group, LLC
Mark III Developers
Oates Investments/Cable & Kilpatrick
STG Group
Trigild
Tri Counties Bank
VANIR Development Company, Inc.
Wells Fargo N.A.

Tenant Representation

Asset Preservation
Augustine Ideas
Blast Media
Community Psychiatry
Green Acres Nursery
Keller Williams
LTC Consulting
Scott & Baldwin CPAs
Umpqua Bank
The Rice Group

Notable Listing Assignments

South Placer Business Park ±210,000 SF
Rocklin Professional Building ±95,000 SF
Lincoln Gateway ±75,000 SF
Natomas Professional Center ±80,000 SF
Placer Corporate Center ±65,000 SF
990 Reserve Drive ±54,000 SF
568 Sunrise Avenue ±48,000 SF
Cameron Park Office Plaza ±30,000 SF

Notable Client Assignments

990 Reserve Drive, LLC ±90,000 SF
CA Ripped Fitness ±62,000 SF
Green Acres Nursery ±55,000 SF
Blake & Baird, LLC ±14,000 SF
The Rice Group ±12,000 SF
Rocklin Ranch Veterinary ±12,000 SF

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