



ROBB OSBORNE | PARTNER

Professional Background

Robb Osborne began his career as an Investment Counselor and Sales Manager in the Silicon Valley where he controlled asset portfolios for Fortune 500 companies world-wide. As a South Placer County native, he returned home and began working as a commercial real estate agent at TRI Commercial Real Estate. In 2005, during his first full year in the business, Osborne earned the great honor of Sacramento Association of Commercial Real Estate “Rookie of the Year” and TRI Commercial “Top Producer” award. In 2010, Osborne accepted a position at Voit Real Estate Services as lead office agent where he grew his group to include two additional agents: Cole Sweatt, Vice President and Brandon Sessions, Vice President. The group successfully became one of the highest earning commercial real estate groups in the region. In 2015, the Osborne Group moved operations back to TRI Commercial Real Estate as part of a collaborative effort to launch new branding initiatives. To continue with their growth, the Osborne Group made the move over to Gallelli Real Estate in 2021, expanding on their services and success. Osborne’s lengthy credentials and enthusiasm for regional success compliments the skillset of the other professionals on his group. In 2019 the Osborne Group had 24 sale transactions and 62 lease transactions, valued at over 53 million of transactions / 328,000 sf of real estate. Robb is proud to be a member of the Sacramento Association of Commercial Real Estate and a “Top Five Broker of the Year” nominee from 2011 – 2017.

Noteworthy Transactions

Notable Listing Assignments	Sq. Ft.	Notable Client Assignments	Sq. Ft.
South Placer Business Park	210,000	990 Reserve Drive, LLC	90,000
Rocklin Professional Building	95,000	CA Ripped Fitness	62,000
Lincoln Gateway	75,000	Green Acres Nursery	55,000
Natomas Professional Center	80,000	Blake & Baird, LLC	14,000
Placer Corporate Center	65,000	The Rice Group	12,000
990 Reserve Drive	54,000	Rocklin Ranch Veterinary	12,000
568 Sunrise Avenue	48,000		
Cameron Park Office Plaza	30,000		

Partial Client List

Tenant Assignments

Asset Preservation
Augustine Ideas
Blast Media
Community Psychiatry
Green Acres Nursery
Keller Williams
LTC Consulting
Scott & Baldwin CPAs
Umpqua Bank
The Rice Group

Partial Landlord List

Landlord Assignments

990 Reserve Drive, LLC
CIII
CIRE Partners, LLC
Fit Development
Genworth
Granite Bay Investment Group, LLC
Mark III Developers
Oates Investments/Cable & Kilpatrick
STG Group
Trigild
Tri Counties Bank
VANIR Development Company, Inc.
Wells Fargo N.A.



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Professional Experience

Gallelli Real Estate

Partner | May '21 to Present

TRI Commercial Real Estate Services

Principal | Jan. '15 to May '21

Voit Real Estate Services

Senior Vice President | Oct. '10 to Jan. '15

TRI Commercial Real Estate Services

Senior Vice President | Sept. '03 to Oct. '10

Fisher Investments

Investment Counselor | June '02 to Feb. '03

Assoc. Sales Manager | Aug. '00 to May '02

Sales Associate | Jan. '00 to July '00

Professional Achievements

2011-2016:

Finalist ACRE “Broker of the Year” Award

2011-2014:

Finalist “Top 40 under 40” Sac Biz Journal

2011-2014:

“Top Producer” at Voit Real Estate Services

2005-2010, 2015:

“Top Producer” at TRI Commercial

2005:

“Rookie of the Year” at TRI Commercial

2005:

“Rookie of the Year” Award, ACRE

Education

San Diego State University

Bachelor of Science:

Business Administration

Major: Finance

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